



WESTERN REGION CAPTIVE INSURANCE CONFERENCE, LLC

9th Annual

2019 WRCIC Conference

Tee Up Your Captive's Future

May 20-22, 2019

The Scottsdale Resort at McCormick Ranch



WESTERN REGION CAPTIVE INSURANCE CONFERENCE, LLC

Climbing the Leaderboard

Using analytics to get the most out of your captive

PANELISTS

- Marcia Philpott, Salt River Project
- Lamont Thurston, Bene Re
- Dustin Gary, Centric Actuarial Solutions

- Moderator: Jesse Olsen, Strategic Risk Solutions

PANEL QUESTIONS

1. What metric do you find most helpful in evaluating captive operating performance?
2. What metric do you find most helpful in evaluating captive financial strength?
3. Based on your experience, how is return on assets evaluated for a captive?
4. Based on what you've seen, how are captives integrated into total cost of risk calculations?
5. How do you measure a captive's capacity to write additional business?
6. In your business, how do analytics drive claims analysis and cost control?
7. In your experience, was is a specific example of actionable analytics? Situation, Solution, Result
8. What analytics do you find helpful to "manage up" (to boss, C-Suite, Board, investors, etc.)?
9. What is your biggest frustration with analytics?
10. How do you step back and analyze what is most meaningful?

Questions or Comments?

